# **POLTICAL RISK PROPOSAL FORM**



INTERNATIONAL COMMERCIAL AND ENGINEERING ICE SEGUROS S.A.



### **COMPLETION INSTRUCTIONS**

- Complete all fields in BLOCK LETTERS (using blue or black ink).
- Please complete the sections relevant to the cover you require.
- In order to ensure the correct assessment of the risk and the speedy issue of the policy, indicate the sections and complementary covers that you wish to include in the Policy and furnish all the information requested by the Insurer.
- In case of omissions or doubts when completing this proposal, please contact the Insurer for clarifications.

Notwithstanding the approval of the proposal, in terms of the law, risks will be covered only and exclusively after payment of the first premium or applicable part thereof.

### **IMPORTANT NOTE**

The client remains liable for all omissions, errors or false details pertaining to obligatory or optional information required. In respect of these and other details in General, Special or Particular Conditions as well as details required by the insurance legislation in effect, the policy shall be deemed totally or partially null and void, depending on the section affected by such omissions, errors or false details.



# INDEX OF COVERS AVAILABLE

Period of Cover (✔)	[ ] Annual (Yearly & thereafter) [ ] Temporary [ ] Other	
Date of Inception	/ to/	

Section Number	Product Name	Applicable (√)
1	General Questions (COMPUSLORY)	[ ]
2	Confiscation, Expropriation, Nationalisation Insurance for Permanent Investments	[ ]
3	Confiscation, Expropriation, Nationalisation Insurance for Mobile Equipment	[ ]
4	Currency Inconvertibility Insurance	[ ]
5	Political Violence	[ ]
6	Consequential Financial Loss  (must be selected IN CONJUNCTION with Political Violence, section 5)	[ ]
7	Trade Credit Risk	[ ]



### DECLARATION OF PERSONAL DETAILS

- 2. The Policy Holder authorizes ICE Seguros to obtain any supplementary personal details from public entities, credit bureau and other financial institutions for purposes of confirming or supplementing the details obtained and required for managing the contractual relationship.
- 3. The Policy Holder authorizes ICE Seguros to record all telephone calls, emails, messages made and received by any of its employees, agents, directors and the like acting on behalf of the Policy Holder within the scope of the contractual obligation hereby established and to use such recorded information for all legal purposes, namely, for the execution of contracted services, for improving and monitoring such services and as evidence. The details obtained shall be processed and stored and will be used for purposes of the contractual relation with ICE Seguros and its subcontractors.

The Policy Holder acknowledges and consents to third parties having access to information concerning them that may be contained in the Policy Holder's information and further that they may request that it be corrected, changed or removed by contacting directly, or in writing, ICE Seguros.

The Policy Holder hereby declares that all details provided are true, accurate, and correct and supplied in good faith and the Policy Holder assumes full responsibility for said details. The Policy Holder further undertakes to immediately inform ICE Seguros of any material changes arising after these particulars were supplied under penalty of being personally liable for losses and damages. The Policy Holder acknowledges and agrees that it is liable for all omissions, errors or false details pertaining to obligatory or optional information required and hereby indemnify ICE Seguros from any costs, claims, damages (including consequential damages), legal proceedings or expenses that may arise from any omission, misrepresentation or false information provided by it or its failure to update any of its information.

In the event that the Policy Holder has omitted any information or provided any false, misleading or incorrect information to ICE Seguros, any policy / policies of which it is a policy holder shall be deemed totally or partially null and void, depending on the section affected by such omissions, errors or false details.

The Policy Holder warrants to ICE Seguros that it has the power, authority and legal right to approve, complete, sign and where necessary perform this proposal form in terms of the Policy and that the aforementioned has been duly authorised by all necessary actions of its directors, members or board of trustees, as the case may be, and constitutes valid and binding obligations on it in accordance with the terms of the Policy and this proposal form.

The Policy Holder declares that it is aware of and agrees to be bound by all the terms and conditions contained in the policy / policies that may be issued by ICE Seguros as requested by it. The Policy Holder further acknowledges that this proposal form and such policy / policies form the basis of the contract between ICE Seguros and it.

In this respect, the Policy Holder hereby agrees to be bound by this proposal form and any policy / policies, and all the terms and conditions contained therein, issued by ICE Seguros as requested by it and further undertake to comply timeously with all its obligations to ICE Seguros including but not limited to payment of premiums.

Date:	//
Place of signing:	
Policy holder signature: Duly Authorised	



## PROPOSING COMPANIES DETAILS

Name of the insured and	nationality (country based in):		
Headquarters:			
Company Activities:			
Date and place Applicant	s insured business was founded:		
Insured's Address:			
Postal Address:			
Risk Manager / Insurance	Manager:		
Name:		Job title: Telephone:	
Agent / Broker:			
Contact Name:			
Position / Job Title:			
Telephone:			
E-mail:			
Mobile:			

Note: When filling out this document either Mozambican Meticais or United States Dollars can be used to indicate a value.



### LOSS EXPERIENCE

In respect of the insurance(s) now being applied for please give details of any and all loss or damage (whether insured or not) sustained over the past 5 (five) years, as well as all prior major losses (if more space is required please use the extra space provided throughout this document and the pages at the end):

ıy	be of cover	Date of 1055	Details of 1055 / accident	GIUSS Value
			(E.g. Causes, precautionary measures implemented etc.)	(Indicate MZN / USD)
		/		
		//		
		//		
		/		
		/		
		/		
		//		
Has a 1. 2. 3. 4.	Declined a Yes [ ] Has any pro Yes [ ] Have you, o Yes [ ] Do you kee Yes [ ] Has the pro	proposal, refused No [ ] evious insurer req No [ ] or any member of No [ ] ep a complete set No [ ]	to which this proposal relates ever: renewal or cancelled any insurance policy? uired an increased premium and / or imposed special condition of the control of the control of the control of books showing a true and accurate record of business training the control of the contr	declared insolvent?
If yes	to any of thes	se please give deta	ails	



## **PREVIOUS INSURERS**

Please provide the names of any insurers who have provided you with cover over the last five years.

Company	Policy number	Period of cover
Are there any payments outstanding on c	urrent or previous insurance policies?	Yes [ ] No [ ]
Other Comments		
Use this space to make additional commapplication.	ments and, if necessary, attach any othe	er information deemed relevant for this



# Section 1: General Questions (compulsory)

i. Does the Investor have any knowledge of any facts which might give rise to a claim under the policy? It is agreed that if such knowledge or information exists, any claim arising therefrom is excluded from this proposed policy:
ii. Are there any unique or unusual aspects in the subject matter of this application?
If "yes" please give details
iii. Has the Applicant, its partner, joint venture, affiliates or subsidiaries ever suffered loss as a result of acts of foreign governments?
If "yes" please give details
iv. Is the Applicant aware of any legislation, pending legislation, discussions, disputes, negotiations or litigations with the Host Government regarding pollution or other environmental impact relating to the Foreign Enterprises?
If yes, please explain. (Attach extra pages if necessary.)
v. Has the Applicant ever carried political risk insurance? Yes / No
Please attach the Applicant's most recent Annual Report and that of the Foreign Enterprise. Other material relating to the Applicant of Foreign Enterprise you may wish to provide is welcome.
Dates of inception of contract:/ to/



# Section 2: Confiscation, Expropriation and Nationalisation of Permanent Investment

I. FOREIGN ENTERPRISE IN WHICH	INVESTMENT IS MADE:		
a. Name:b. Mailing Address:			
c. Location of facilities:			
d. Describe the business of the Fo			
e. Is this a new or existing enterpr f. Year of start-up: g. Year in which Investor became			
II. OWNERSHIP OF FOREIGN ENTER	RPRISE		
a. Describe ownership of Enterpri	se and note any equity partici	pants controlled by governme	nts or their agencies:
EQUITY %	PARTICIPANT	NATIONALITY	PARTICIPATION %
b. Describe any existing provisions	or plans for future divestitur	e of ownership to local interes	sts:
c. List all foreign or multilateral le	nders to the Foreign Enterpris	se:	
LENDER			NATIONALITY



# III. INVESTMENT TO BE INSURED

a. Exposed Investment
i. Investor's equity contribution to Foreign Enterprise
ii. Investor's share of retained earnings
iii. Investor's loans to Foreign Enterprise
(including accrued but unpaid interest)
iv. Investor's guarantees of non-local obligations of Foreign Enterprise
v. Payable due Investor (average)
vi. Receivables
vii. Total exposed Investment
<b>b.</b> Desired limit of Liability
(Note: The Limit of Liability elected by an Investor in any year can be less than but not greater than Exposed Investment.)
c. Nature of Investment
i. Form of Investor's equity contribution (cash, equipment, technology, other):
ii. Form and terms of Investor's debt contribution (notes, letter of credit, etc., maturities):
iii. Names of guaranteed third parties:



### IV. OPERATIONS OF FOREIGN ENTERPRISE IN HOST COUNTRY

Please answer the following questions concerning the Foreign Enterprise's operations in the Host Country. If this is a new enterprise, estimates should be made as to the level of operations after a reasonable start-up period:

<b>a.</b> Breakdown of Foreign Enterprise's assets: (This information limits of liability).	mation is used for und	erwriting purposes and not for determining
Cash/Securities	MZN	USD
Accounts Receivable	MZN	USD
Inventories	MZN	USD
Mobile equipment and plant	MZN	USD
Fixed plant and machinery	MZN	USD
Buildings/Leasehold Improvements	MZN	USD
Land	MZN	USD
Other assets	MZN	USD
TOTAL ASSETS	MZN	USD
b.		
i. What accounting basis is used in determining value of	f assets (e.g. book, rep	lacement, etc.)?
ii. Basis of depreciation of assets:		
c. Foreign Exchange Impact of Foreign Enterprise:		
If this is a new enterprise, estimates should be made as	to the initial level of c	pperations after start-up.
i. Total exports as a percentage of annual revenues	%	
Exports to Investor as a percentage of annual revenue	es%	
Total imports as a percentage of annual revenues	%	
Imports from Investor as a percentage of annual reve	enues%	
<b>d.</b> How dependent is Foreign Enterprise on technology	inputs from Investor?	
e. Labour and Management of Foreign Enterprise:		
i. Does the Investor control the management of the For	eign Enterprise?	
ii. Number of local national in managerial positions:		
iii. Number of local national employees:		
iv. Number of foreign employees and nationality:		
v la work force uniquist 12		
v. Is work force unionised?		





# Section 3: Confiscation, Expropriation and Nationalisation of Mobile Equipment

ii. a. Name and address of entity in Host Country for whom work will be conducted: b. Legal status of entity (Private, Government, Agency, Ministry etc.)
a. Name and address of entity in Host Country for whom work will be conducted:
b. Legal status of entity (Private, Government, Agency, Ministry etc.)
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b. Legal status of entity (Private, Government, Agency, Ministry etc.)
iii. If equipment to be used for a specific contract, does title pass to Buyer on completion or at any other time:
iv.
a. Who is responsible for insuring the equipment:
b. Does insurance have to be arranged in the Host Country?
v. Describe the nature and principal use of equipment while in Host Country:
vi. How long will equipment be in the Host Country:
vii. Have all documents necessary for legal operations in the Host Country been obtained?
viii.
a. Does the Applicant require a re-export licence?
b. If so, have the necessary licences been obtained?
c. If no re-export licence is required had the Applicant obtained all other consents required to re-export the equipment?



d. Has the Applicant ever had problems in obtaining re-export licences?
If so, please give details:
ix. Who will have physical control of the equipment while in the Host Country?
x. Description of equipment to be insured:
Kind Date Cost Actual
Purchased New Cash Value
(If required, please attach additional pages)
xi. Method of Depreciation used in calculation of Net Book Value:
(N.B. Underwriters cannot issue on a new for old basis.)



# Section 4: Currency Inconvertibility

i. Has the Applicant experienced any Currency Inconvertibility difficulties in the past with respect to any of its operations or investments in the Host Country?				
If so, please specify:				
ii.				
a. Have all registrations been duly made and all consents and approvals of Host Government been obtained, which are necessary to enable the Applicant to transfer Local Currency into Policy Currency?				
b. Are said registrations, consents and approvals still valid?				
iii.				
a. Does the Applicant have any Currency Inconvertibility Insura	nce with respect to Local Currency in the Host Country?			
b. If so, please specify the name of the Insurer and the nature a	and amounts of coverage:			
iv. How Scheduled Funds will be Generated.				
This Currency Inconvertibility Insurance is being sought to cover	er Scheduled Funds generated from:			
Equity Securities of Foreign Enterprise				
Debt obligations of Foreign Enterprise				
Technical assistance Agreement				
Management Agreement				
Other				
Please attach copies of pertinent agreement and repayment so	hedules.			
v. Amount of Coverage				
The Applicant should determine the maximum value in Policy C Policy Period.	currency of Scheduled Funds to be repatriated during the			
a. Policy Currency Designation: (U.S. Dollars, Euros etc.):				
b. Amount of anticipated repatriation in Policy Currency:				
i. Equity Investment				
ii. Dividends/Profits				
iii. Principal				
iv. Interest				
v. Technical Assistance Fees				
vi. Management Fees				
vii. Other fees/Payment				



c. Total amount of coverage desired:					
(i. e. total amount of Policy Currency to be remitted during course of policy year: value of Equity Investment to be included only if investment to be disposed of during course of policy year.)					
vi. Operations of Foreign Enterprise in Host Country.					
a. Annual Revenues (expressed U.S. Dollars) of the Local Enterp	rise are or are estimated to be (please check one):				
i. Under US\$10 Million					
ii. US\$10 to US\$50 Million					
iii. Over US\$50 Million					
b. Does the Applicant have any other operations or investments Country besides this Foreign Enterprise?	or loans outstanding or contracts with entities in the Host				
If so, briefly describe:					
vii. General					
a. Were the Applicant to file a request today with the appropria from Local Currency into Policy Currency how long would it take					
Up to 1 month					
Up to 2 months					
Up to 3 months					
Up to months					
b. What special arrangements, if any, have been concluded between the transfer of Local Currency into Policy Currency existing currency regulations?					
If so, please specify:					



# Section 5: Political Violence

Political Violence Coverage			
Please specify the cause(s) of loss	require cover:		
Riot, Strike, Civil Commotion and	Malicious Damage	[ ]	
Sabotage and Terrorism		[ ]	
Insurrection, Revolution, Rebellio	n and Coup d'Etat	[ ]	
War and Civil War (Note 1)		[ ]	
War and Civil War coverage is nor	mally only available for locati	ons outside your home territo	ry.
Has the prospective insured suffe entity in any country in the past fi			entity or a subsidiary of any state
If yes the details of this should b date, location, type of incident an			e space available, please include
Yes [ ] No [ ]			
If yes please give details			
Describe ownership of Enterprise	and note any equity participa	ants controlled by government	s or their agencies:
EQUITY %	PARTICIPANT	NATIONALITY	PARTICIPATION %
Does the prospective insured, its reasonably give rise to a claim?	directors and officers or any k	known person have knowledge	or information that may
Yes [ ] No [ ]			
If yes please describe knowledge	or information		



details on more than one risk		zip co	uc	15 11	cquire	1 <u>10</u>	duplicate the following two sheets if you wish to give		
Location Address:			••••						
Sum insured:									
1. Value of buildings	MZN								
	USD								
2. Value of contents	MZN								
	USD								
<ol><li>If required, Business</li></ol>	MZN								
Interruption value	USD								
(12 months)	MZN								
Total insured value	USD								
Is there a guard force?		Yes	ſ	1	No	ſ	1		
If yes, please provide details,	e.a. number of						•		
guards, training, etc.	j ,								
Are there intrusion protection	on systems and CCTV	Yes	[	]	No	[	]		
systems?									
Is there a perimeter fence?		Yes	[	]	No	[	]		
If yes, is it illuminated at night?		Yes	[	]	No	[	]		
If yes, please provide details (i.e. type of system, etc.).			••••						
Is there an access control system?		Yes	[	]	No	[	]		
(e.g. card access or sign-in pl If yes, please provide details.	•								
Is there a parking area?		Yes	ſ	1	No	1	]		
If yes, where? (e.g. within the	e buildina. outside.						•		
etc.)	,								
Description of the area surro	ounding the location	Yes	ſ	1	No	ſ	]		
(e.g. rural, commercial, gove									
name(s) or landmarks) and distance from nearest police station.									
			[ ] military premises						
Are there any of the followin meters of the location? Chec		[ ] government premises							
meters of the location. Check all that apply.			[ ] tourist attractions						
				[ ] airport/other transport facilities					
		[ ]		•	narks		·		
		[ ] sporting venues							
		[ ]			ous inst				
		ı J	. C						



SEGUROS	
What businesses occupy the surrounding buildings?	
What, if any, businesses occupy the other parts of the building?	
Please provide details of the location's past history. Attach separate sheet if necessary.	
Steps taken to prevent recurrence of incident(s) or event(s) in i) above.	
Employees and operatives at location.  Please provide details below	
Number of employees/operatives at location	
Number of employees/operatives at location outside normal working hours	
Details of labour relations/unions at location(s)	
If more locations than one are required please provapplication.	vide the above details for the other risk locations and attach them to this



Section 6: Consequential Financial Loss				
Aggregate Business Interruption limit required / Sum Insured	MZN			
Monthly Business Interruption limit required	MZN			
Gross profit difference basis / additions basis (delete whichever is not applicable)	MZN			
Net profit	MZN			
Gross rentals	MZN			
Revenue	MZN			
Additional increase in cost of working	MZN			
Wages	MZN			
Additional claims preparation costs	MZN			
•	y filled out sections. This section filled out on its own will not in the document below if you wish for any loss covered by the of the policy.			
[ ] Confiscation, Expropriation, Nationalisation Insurance for	Permanent Investments			
[ ] Confiscation, Expropriation, Nationalisation Insurance for	r Mobile Equipment			
[ ] Equipment Inconvertibility Insurance				
[ ] Political Violence				



Section 7: Trade Credit Risk						
Type of Goods/Services to be Insured [ ] Manufacturers	[ ] Wholesalers [ ] Retailers					
If other please give details						
When was the business established:						
Business Cycle: Is your business seasonal?	Yes [ ] No [ ]					
If yes please give details						
Select cover required						
A Single Trade Partner [ ]	Whole Trade Book [ ]					
If you selected Single Trade Partner please fill out section 7.1	If you selected Whole Trade Book please fill out section 7.2					



### Section 7.1: Single Trade Partner Details (only fill out if this cover was selected at the start of this section) [ ] Sovereign Non-Payments **Private Commercial Non-Payment** [ ] Political Risk [ ] Name and address Country: ..... Credit limit required MZN: ......USD: MZN: USD: Annual credit turnover with customer Remarks (e.g. non-standard payment terms) Audited Financial Statements Details: Audited financial statements must be attached for a particular company that is to be insured against the risk of non-payment or non-delivery for the *preceding and current financial year*. IF NOT AVAILBLE PLEASE CONTACT INSURER MZN: ......USD: ..... Not yet due? MZN: USD: 30 days overdue MZN: ......USD: ..... 60 days overdue 90 days overdue MZN: USD: 90 days + overdue Domestic trade Estimated annual turnover Normal Terms of Payment Governing laws of the contract of trade credit sales (Please continue on separate page if necessary) USD: Export / Import Trade Estimated Annual Turnover of Trade Normal Terms of Payment Governing laws of the Country **Credit Sales** contract (Please continue on separate page if necessary) MZN: ..... USD: .....



Section 7.2: Whole Trade	e Book Details <u>(only f</u>	ill out if this cove	r was selected	d at the sta	art of this section)		
Type of Buyers:							
Percentage of Total Sales:	Affiliat	ed Companies .	%	Non-Affi	liated%		
Name of parent, subsidiary or	Name of parent, subsidiary or affiliate also engaged in the trading of goods and services:						
Credit Management: Indicate sources of credit information:							
[ ] Credit Agency	[ ]	Trade Referenc	es	[ ]	Trade Association		
[ ] Commercial Bank in Fore	eign Buyer [ ]	Other					
Do you have an in-house credi	t application form for bu	yers?		Yes [	] No [ ]		
Estimated turnover details (ple	ase indicate currency in t	:he below tables)					
Please provide estimated annua	al turnover for the next 1	.2 months based	on where you	ır custome	ers are domiciled		
Domestic trade	Estimated annual turnover of trade credit sales	Estimated number of active accounts	Normal Terr Payment (see note be		Governing laws of the contract		
	Total	No.					
Export / Import Trade by Country	Estimated Annual Turnover of Trade Credit Sales	Estimated number of Active Accounts (Clients)	Normal Terr Payment (see note be		Governing laws of the contract		
	Total	No.					
Please continue on separate page if necessary							



Please indicate currency in the below line							
Not yet due?	30 days overdue	60 days overdue	90 days overdue	90 days + overdue			

### The debtor profile of your active customers

Please indicate the number of customers, by size of debt and indicate approximate percentage of your credit turnover these customers represent.

Debt (balance outstanding at one time)	Number of customers	% of credit turnover	Debt (balance outstanding at one time)	Number of customers	% of credit turnover
US\$ 500,001 and over		%	US\$ 10,001 to US\$ 25,000		%
US\$ 250,001 to US\$ 500,000		%	US\$ 5,001 to US\$ 10,000		%
US\$ 100,001 to US\$ 250,000		%	US\$ 2,501 to US\$ 5,000		%
US\$ 50,001 to US\$ 100,000		%	US\$ 1,001 to US\$ 2,500		%
US\$ 25,001 to US\$ 50,000		%	US\$ 0 to US\$ 1,000		%

# Major customers listed by size of account(please indicate currency in the below tables) Name and address Credit Annual credit turnover Remarks (e.g. non-standard limit required with customer payment terms) 1. Country: 2. Country: Country: 4. Country: Country: 6. Country:

Audited Financial statements Details:

<u>Audited financial statements must be attached</u> for a particular company that is to be insured against the risk of non-payment or non-delivery for the <u>preceding and current financial year.</u>

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IF NOT AVAILBLE PLEASE CONTACT INSURER



Financial Year Ending	05	Turnover	Total bad debts	Net bad debts
			MZN:	MZN:
			MZN:	MZN:
			MZN:	MZN:
Financial year to date			MZN:	MZN:
Financial Year Ending	Number of losses		List your 2 largest bad debts per year	Customer names
		2. MZN	USD	
Financial year to date		1. MZN	USD	



# FURTHER INFORMATION (FOR CLIENT USE ONLY)



# FURTHER INFORMATION (FOR OFFICE USE ONLY)